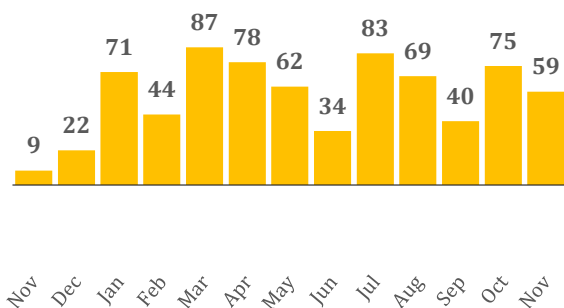
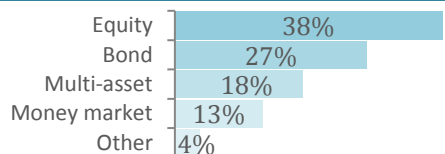


UCITS Net Sales



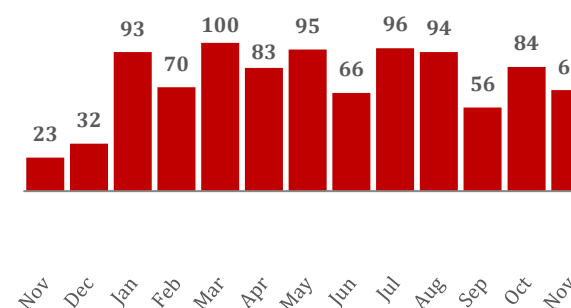
Share of Net Assets by UCITS Type



Net Sales in 2017

UCITS	November	October	YTD
Equity	25.3	12.1	140.8
Bond	27.6	26.3	294.3
Multi-asset	18.4	15.5	162.8
Money Market	-0.8	18.7	89.9
Other	-11.4	2.6	15.9
Total	59.0	75.2	703.7
AIF	November	October	YTD
Equity	-1.2	2.2	11.1
Bond	-1.3	-5.9	11.6
Multi-asset	2.3	-1.0	34.1
Money Market	-0.4	-0.8	-3.8
Real Estate	0.0	2.6	22.2
Other	10.1	11.2	126.5
Total	9.4	8.3	201.6
Grand Total	68.5	83.5	905.3

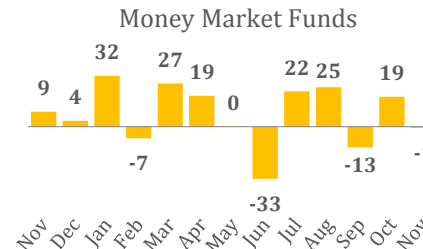
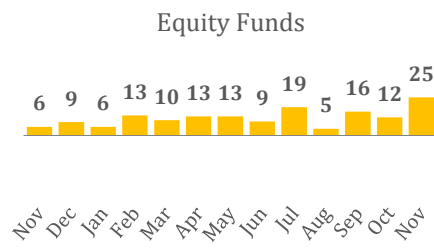
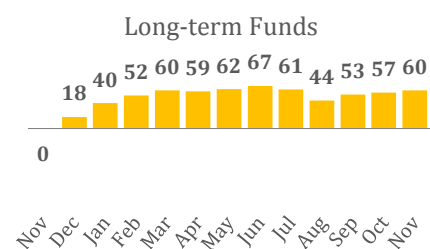
Net Sales of UCITS & AIF



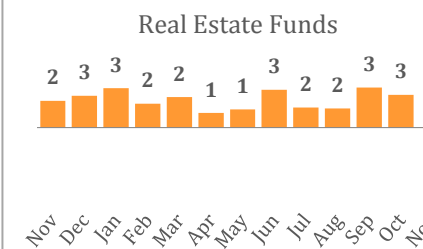
Net Assets

Category	November	%Δ ⁽²⁾	End 2016
UCITS	9,716	0.04%	8,674
AIF	5,944	-0.1%	5,516
Total	15,660	-0.01%	14,190

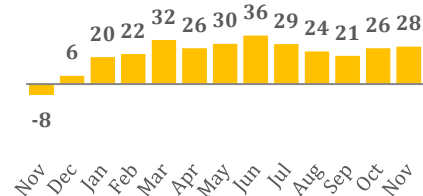
Net Sales of UCITS



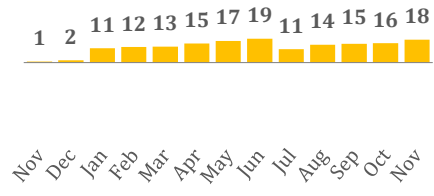
Net Sales of AIF



Bond Funds



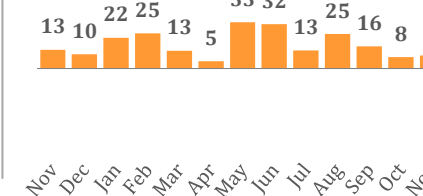
Multi-asset Funds



Other Funds



All AIF



(1) All data is presented in euro billions and is collected from participating national associations. All UCITS and AIF are classified according to regulatory definitions. Figures for November include net assets of UK-domiciled funds at end October 2017 and exclude net sales of UK funds due to unavailability of data on UK-domiciled funds in November. (2) Percentage change compares net assets at end November 2017 and end October 2017.