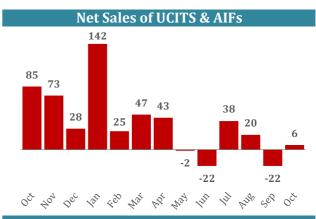
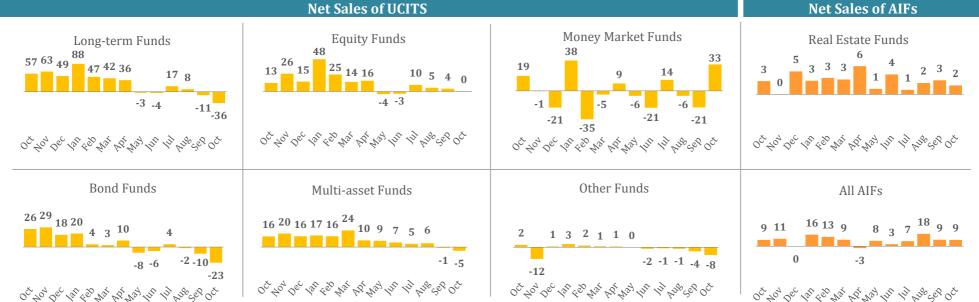


Net Sales in 2018				
UCITS	October	September	YTD	
Equity	0.4	4.1	115.7	
Bond	-23.1	-9.9	-8.3	
Multi-asset	-5.4	-1.0	86.6	
Money Market	33.0	-20.6	-0.3	
Other	-7.8	-4.1	-9.2	
Total	-3.0	-31.5	184.5	
AIFs (2)	October	September	YTD	
Equity	0.0	-4.3	-19.1	
Bond	-1.6	-1.3	-16.6	
Multi-asset	2.7	3.4	22.3	
Money Market	4.5	-2.0	0.7	
Real Estate	1.9	2.9	28.2	
Other	1.6	10.8	75.0	
Total	9.1	9.4	90.6	
Grand Total	6.1	-22.1	275.1	



Net Assets					
Category	October	% Δ ⁽³⁾	End 2017		
UCITS	9,714	-3.2%	9,731		
AIFs	5,984	-1.4%	5,893		
Total	15,698	-2.5%	15,624		



(1) All data is presented in euro billions and is collected from participating national associations. All UCITS and AIFs are classified according to regulatory definitions. (2) Data for equity, bond and multi-asset funds domiciled in Ireland are included in the "other AIFs" category due to unavailability of breakdown. (3) Percentage change compares net assets at end October 2018 and end September 2018.