

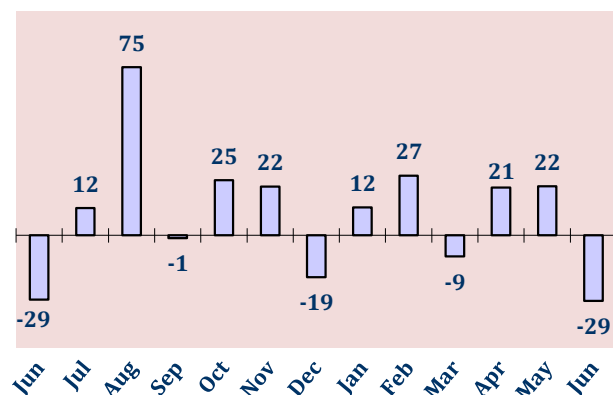
# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET <sup>(1)</sup>

## JUNE 2011 DATA

### Net Sales (EUR bn) <sup>(2)</sup>

UCITS	June	May	2011
Equity	-2.6	0.7	11.3
Bond	0.2	8.4	14.8
Balanced	6.3	5.2	41.8
Other UCITS	3.0	1.8	15.5
<b>Sub Total Long Term</b>	<b>7.0</b>	<b>16.1</b>	<b>83.3</b>
Money Market	-36.1	5.7	-39.5
<b>Total UCITS</b>	<b>-29.1</b>	<b>21.8</b>	<b>43.8</b>
Non-UCITS	June	May	2011
Special	5.9	0.4	41.8
Real Estate	2.5	0.1	3.6
Other Non-UCITS	0.1	0.4	2.2
<b>Total Non-UCITS</b>	<b>8.5</b>	<b>0.9</b>	<b>47.7</b>
<b>Grand TOTAL</b>	<b>-20.6</b>	<b>22.7</b>	<b>91.5</b>

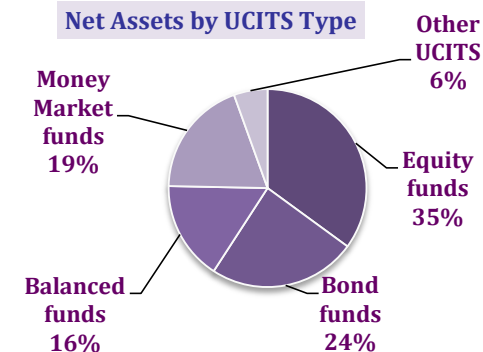
### UCITS Net Sales (EUR bn)



### Net Assets (EUR bn) <sup>(3)</sup>

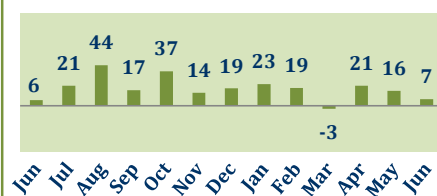
Category	June	% change <sup>(4)</sup>	end 2010
UCITS	5,809	-2.0%	5,889
Non-UCITS	2,087	-0.5%	2,042
<b>Total</b>	<b>7,896</b>	<b>-1.6%</b>	<b>7,931</b>

### Net Assets by UCITS Type

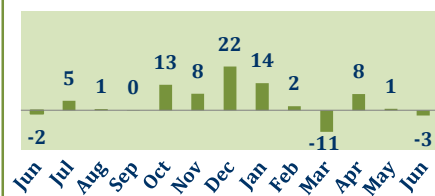


### Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

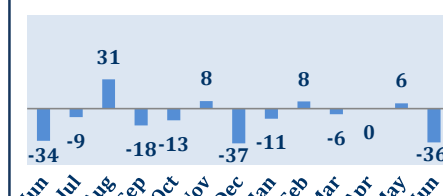
#### Long-term Fund Net Sales (EUR bn)



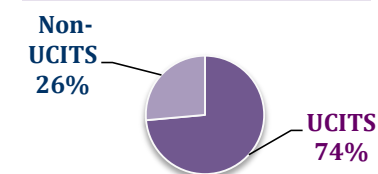
#### Equity Fund Net Sales (EUR bn) <sup>(5)</sup>



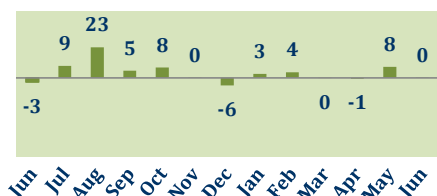
#### MM Fund Net Sales (EUR bn)



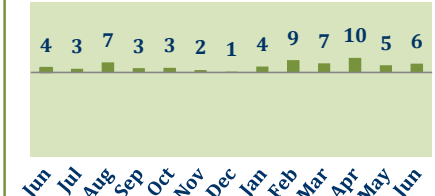
### UCITS/Non-UCITS Net Assets



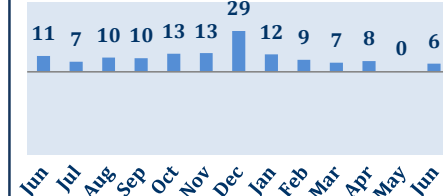
#### Bond Fund Net Sales (EUR bn) <sup>(5)</sup>



#### Balanced Fund Net Sales (EUR bn) <sup>(5)</sup>



#### Special Fund Net Sales (EUR bn)



### Worldwide Assets (EUR bn)

Regions	Mar. 11
USA <sup>(6)</sup>	9,278
Europe <sup>(7)</sup>	8,111
Asia and Pacific	2,366
America excl. USA	1,795
<b>World</b>	<b>21,663</b>

(1) Excluding Belgium, Netherlands & Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; (3) for countries reporting assets on a monthly basis (more than 97% of European investment fund assets); (4) change on previous month; (5) excluding Ireland before December 2010; (6) mutual funds; (7) for countries reporting assets each quarter, including non-UCITS.