

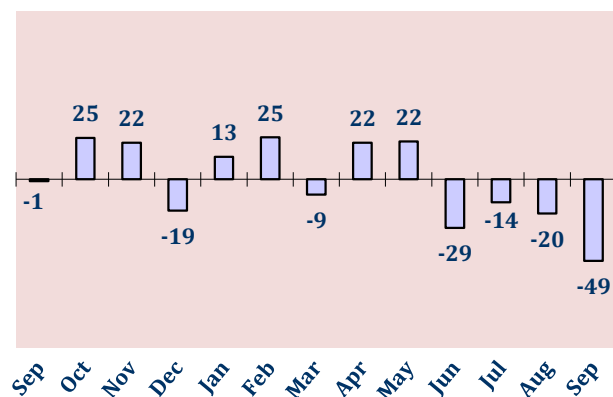
# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET <sup>(1)</sup>

## SEPTEMBER 2011 DATA

Net Sales (EUR bn) <sup>(2)</sup>

UCITS	September	August	2011
Equity	-17.4	-26.3	-32.6
Bond	-12.1	-13.4	-4.9
Balanced	-10.1	-11.0	23.1
Other UCITS	2.8	-2.3	19.8
<b>Sub Total Long Term</b>	<b>-36.9</b>	<b>-53.0</b>	<b>5.4</b>
Money Market	-11.6	32.7	-43.5
<b>Total UCITS</b>	<b>-48.5</b>	<b>-20.3</b>	<b>-38.2</b>
Non-UCITS	September	August	2011
Special	5.0	8.4	62.0
Real Estate	0.1	-0.2	4.0
Other Non-UCITS	-0.2	0.0	-1.1
<b>Total Non-UCITS</b>	<b>4.9</b>	<b>8.1</b>	<b>64.9</b>
<b>Grand TOTAL</b>	<b>-43.6</b>	<b>-12.2</b>	<b>26.7</b>

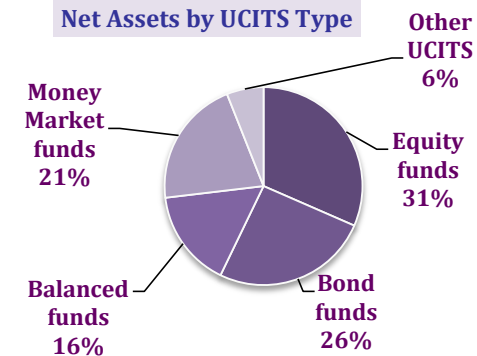
UCITS Net Sales (EUR bn)



Net Assets (EUR bn) <sup>(3)</sup>

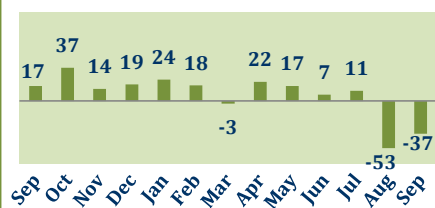
Category	August	% change <sup>(4)</sup>	end 2010
UCITS	5,414	-2.6%	5,889
Non-UCITS	2,064	-0.2%	2,042
<b>Total</b>	<b>7,478</b>	<b>-1.9%</b>	<b>7,931</b>

Net Assets by UCITS Type

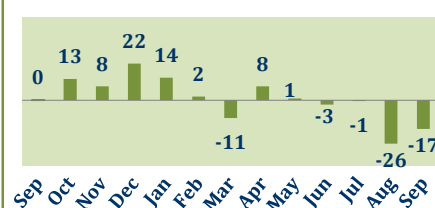


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

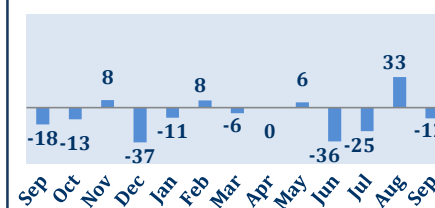
Long-term Fund Net Sales (EUR bn)



Equity Fund Net Sales (EUR bn) <sup>(5)</sup>



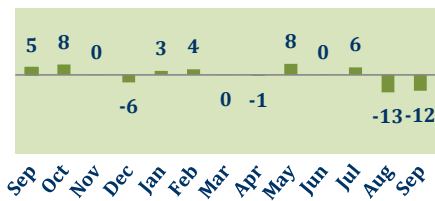
MM Fund Net Sales (EUR bn)



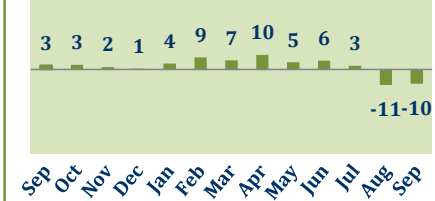
UCITS/Non-UCITS Net Assets



Bond Fund Net Sales (EUR bn) <sup>(5)</sup>



Balanced Fund Net Sales (EUR bn) <sup>(5)</sup>



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	June 11
USA <sup>(6)</sup>	9,208
Europe <sup>(7)</sup>	8,104
Asia and Pacific	2,415
America excl. USA	1,832
<b>World</b>	<b>21,671</b>

(1) Excluding Belgium, Netherlands & Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; (3) for countries reporting assets on a monthly basis (more than 97% of European investment fund assets); (4) change on previous month; (5) excluding Ireland before December 2010; (6) mutual funds; (7) for countries reporting assets each quarter, including non-UCITS.