

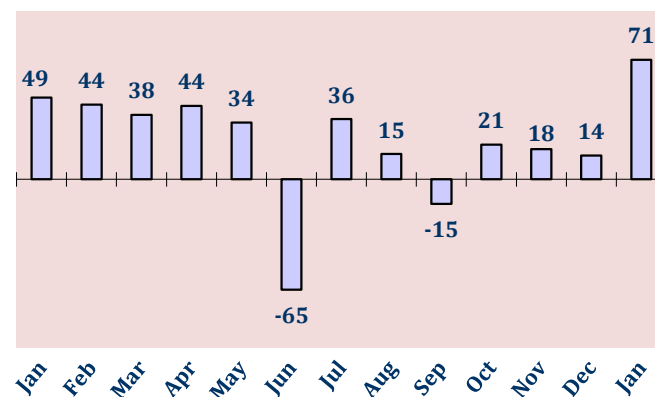
# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET <sup>(1)</sup>

## JANUARY 2014 DATA

Net Sales (EUR bn) <sup>(2)</sup>

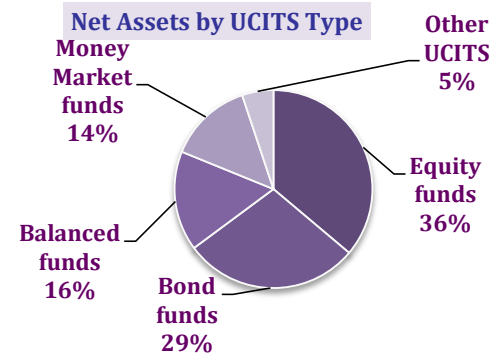
UCITS	January	December
Equity	11.3	14.6
Bond	12.8	-0.1
Balanced	15.6	12.9
Other UCITS	2.2	-0.6
<b>Sub Total Long Term</b>	<b>41.9</b>	<b>26.8</b>
Money Market	29.0	-12.6
<b>Total UCITS</b>	<b>70.9</b>	<b>14.2</b>
Non-UCITS	January	December
Special	8.6	14.8
Real Estate	1.0	0.4
Other Non-UCITS	3.7	-0.6
<b>Total Non-UCITS</b>	<b>13.2</b>	<b>14.6</b>
<b>Grand TOTAL</b>	<b>84.1</b>	<b>28.8</b>

UCITS Net Sales (EUR bn)



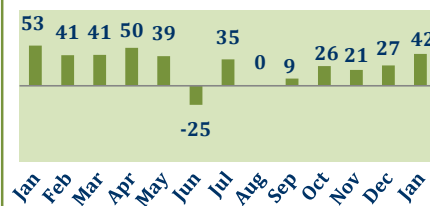
Net Assets (EUR bn) <sup>(3)</sup>

Category	January	% change <sup>(4)</sup>	end 2013
UCITS	6,974	0.6%	6,929
Non-UCITS	2,823	0.6%	2,808
<b>Total</b>	<b>9,798</b>	<b>0.6%</b>	<b>9,737</b>

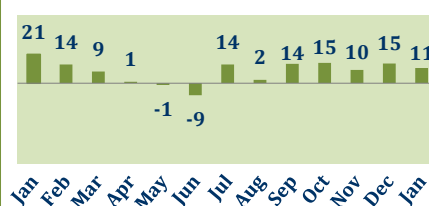


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

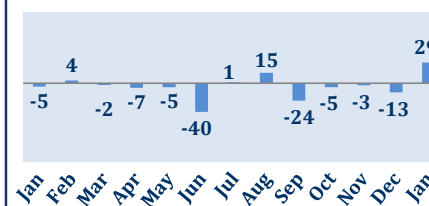
Long-term Fund Net Sales (EUR bn)



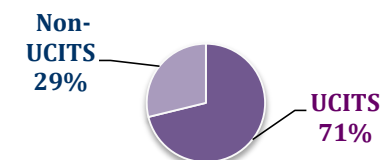
Equity Fund Net Sales (EUR bn)



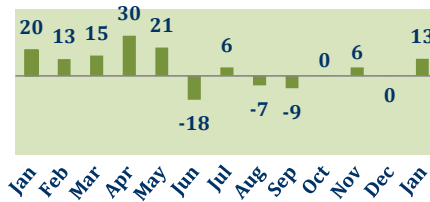
MM Fund Net Sales (EUR bn)



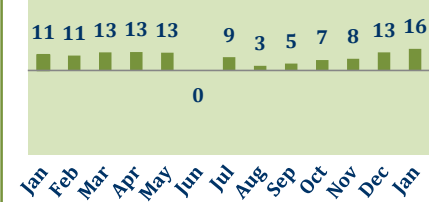
UCITS/Non-UCITS Net Assets



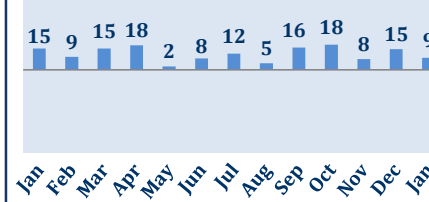
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Sept 2013
USA <sup>(5)</sup>	11,699
Europe <sup>(6)</sup>	9,531
Asia and Pacific	2,680
America excl. USA	2,178
<b>World</b>	<b>26,209</b>

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 99.6% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.