

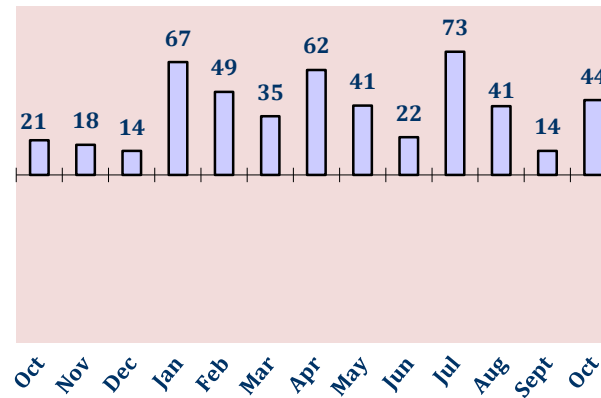
# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET <sup>(1)</sup>

## OCTOBER 2014 DATA

### Net Sales (EUR bn) <sup>(2)</sup>

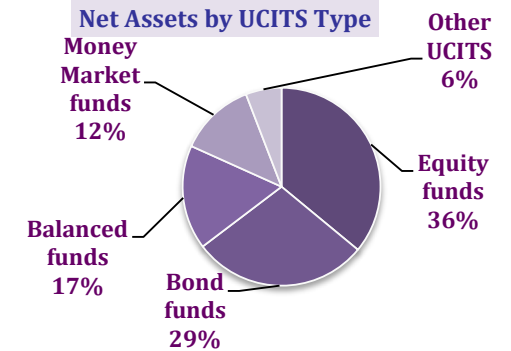
UCITS	October	September	2014
Equity	-5.7	-6.4	52.8
Bond	16.5	13.4	188.9
Balanced	8.7	17.9	159.6
Other UCITS	3.3	3.2	20.6
<b>Sub Total Long Term</b>	<b>22.7</b>	<b>28.1</b>	<b>421.9</b>
Money Market	21.6	-13.7	26.8
<b>Total UCITS</b>	<b>44.4</b>	<b>14.4</b>	<b>448.6</b>
Non-UCITS	October	September	2014
Special	11.9	-13.1	66.0
Real Estate	0.2	0.7	6.2
Other Non-UCITS	3.4	5.2	33.7
<b>Total Non-UCITS</b>	<b>15.6</b>	<b>-7.1</b>	<b>105.9</b>
<b>Grand TOTAL</b>	<b>60.0</b>	<b>7.2</b>	<b>554.5</b>

### UCITS Net Sales (EUR bn)



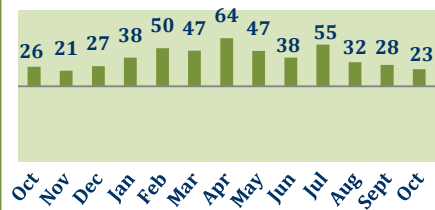
### Net Assets (EUR bn) <sup>(3)</sup>

Category	October	% change <sup>(4)</sup>	end 2013
UCITS	7,901	0.5%	6,932
Non-UCITS	3,130	0.6%	2,836
<b>Total</b>	<b>11,030</b>	<b>0.5%</b>	<b>9,768</b>

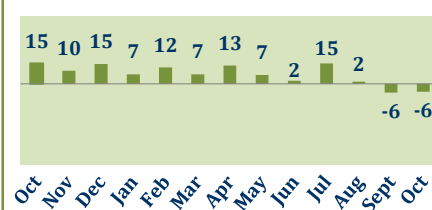


### Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

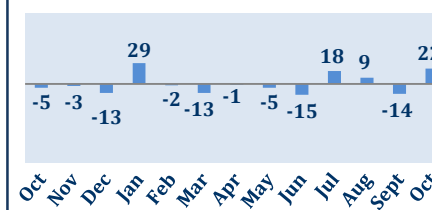
#### Long-term Fund Net Sales (EUR bn)



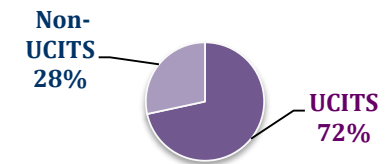
#### Equity Fund Net Sales (EUR bn)



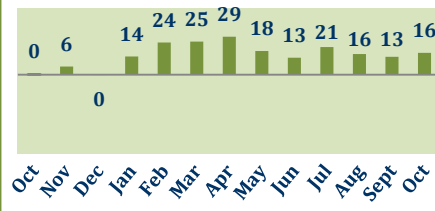
#### MM Fund Net Sales (EUR bn)



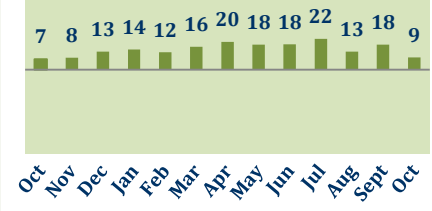
### UCITS/Non-UCITS Net Assets



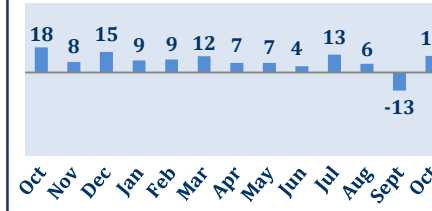
#### Bond Fund Net Sales (EUR bn)



#### Balanced Fund Net Sales (EUR bn)



#### Special Fund Net Sales <sup>(5)</sup> (EUR bn)



### Worldwide Assets (EUR bn)

Regions	June 14
USA <sup>(6)</sup>	12,728
Europe <sup>(7)</sup>	10,617
Asia and Pacific	2,961
America excl. USA	2,361
<b>World</b>	<b>28,798</b>

(1) Based on data collected from participating national associations (more than 99% of European investment fund assets); (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; (3) for countries reporting assets on a monthly basis; (4) change on previous month; (5) Net outflows in September 2014 due to a once-off transfer of assets from special funds to segregated accounts by large institutional clients; (6) mutual funds; (7) for countries reporting assets each quarter, including non-UCITS.